

# GMIRATINGS EXECUTIVE PAY SCORECARD

Data & analysis provided by GMI Ratings-The Independent Leader in Corporate Governance and ESG&A

21 May 2012

### IPC The Hospitalist Company, Inc.

IPCM NASDAQ

Healthcare Facilities Market Capitalization USD: \$586.44 mm

### **CONCERN LEVEL: AVERAGE**

- 1 The CEO's total remuneration is within the typical market range for the relevant industry and market cap.
- 2 The ratio between the CEO's pay and the median pay of the other named executive officers is 3X or less.
- The CEO's annual cash incentives rose or fell in line with annual performance.
- 4 The CEO received no more than one annual cash bonus this fiscal year.
- 5 The CEO's equity remuneration reflected the company's share price movement over the last five years.
- 6 The company only pays long-term incentives to the CEO for above median performance against a peer group.
- 7 The company's dilution from equity incentives is 10 percent or less.

1

8 Unvested equity lapses when the CEO's employment is terminated.

1

- The CEO's potential cash severance payment is capped at two times annual cash remuneration.
- The accrued benefits of the CEO's post-retirement income are within the typical market range for the relevant market cap bracket.

CEO: Adam D. Singer Age: 52 CEO Since: 1995

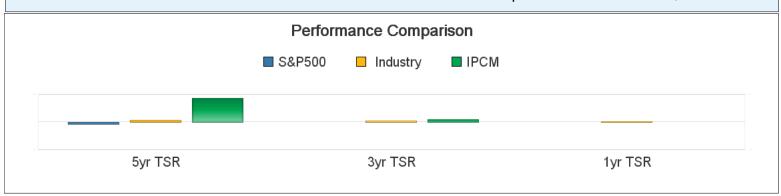
| 2009        | 2010  | 2011   |
|-------------|---|--|
| \$543,000   | \$543,000   | \$543,000  |
| \$0         | \$0   | \$0  |
| \$361,231   | \$535,975   | \$403,856  |
| \$36,031    | \$29,532  | \$29,510   |
| \$940,262   | \$1,108,507   | \$976,366  |
| \$0         | \$0   | \$0  |
| \$730,578   | \$1,271,494   | \$1,401,730  |
| \$0         | \$0   | \$363,163  |
| \$1,670,840 | \$2,380,001   | \$2,741,259  |
| \$960,356   | \$1,214,709   | \$1,269,075  |
| \$0         | \$0   | \$0  |
| \$0         | \$0   | \$0  |
| \$0         | \$0   | \$0  |
|             | \$543,000<br>\$0<br>\$361,231<br>\$36,031<br><b>\$940,262</b><br>\$0<br>\$730,578<br>\$0<br><b>\$1,670,840</b><br>\$960,356<br>\$0<br>\$0 | \$543,000 \$543,000 \$0 \$0 \$361,231 \$535,975 \$36,031 \$29,532 \$940,262 \$1,108,507 \$0 \$0 \$730,578 \$1,271,494 \$0 \$0 \$1,670,840 \$2,380,001 \$960,356 \$1,214,709 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$ |

Proxy Date: 23 Apr 2012 Annual Meeting Date: 7 Jun 2012 Equity Reserves: 21.68% Stock Option Run Rate: 2.48%

## IPC The Hospitalist Company, Inc.

IPCM NASDAQ

Healthcare Facilities Market Capitalization USD: \$586.44 mm



#### Peer Comparisons (TRBC) = Healthcare Facilities

#### **Total Summary CEO Compensation**

| Ticker | Company Name                         | 2009         | 2010         | 2011         | Market Cap      |
|--------|--------------------------------------|--------------|--------------|--------------|-----------------|
| IPCM   | IPC The Hospitalist Company, Inc.    | \$1,670,840  | \$2,380,001  | \$2,741,259  | \$586,444,232   |
| HMA    | Health Management Associates, Inc.   | \$4,306,064  | \$6,384,344  | \$7,105,950  | \$1,758,391,410 |
| OHI    | Omega Healthcare Investors, Inc.     | \$1,130,700  | \$1,565,251  | \$7,849,920  | \$1,642,341,534 |
| CYH    | Community Health Systems, Inc.       | \$17,835,990 | \$20,960,569 | \$21,584,494 | \$1,551,060,259 |
| BKD    | Brookdale Senior Living Inc.         | \$6,340,529  | \$1,372,222  |              | \$1,529,549,094 |
| HLS    | HealthSouth Corporation              | \$6,038,344  | \$6,635,055  | \$7,689,035  | \$1,422,606,289 |
| HR     | Healthcare Realty Trust Incorporated | \$2,011,268  | \$3,235,941  | \$1,530,195  | \$1,311,421,834 |

To insure consistency, peer comparisons are based on a combination of TRBC Industry and Sector classifications and company market caps.

Missing peer pay figures for 2011 are due to differences in company filing schedules.

#### Pay Peer Group

Alliance HealthCare Services, Inc., American Dental Partners, Inc, American Service Group, Inc., Amsurg Corp., Bio-Reference Laboratories, Inc., Continuecare Corporation, CorVel Corporation, Cross Country Healthcare, Inc., Genoptix Inc, Hanger Orthopedic Group, Inc., Healthways, Inc., LHC Group, Inc., MedAssets, Inc., RehabCare Group, Inc., US Physical Therapy, Inc.

#### **Performance Peer Group**

NA

| COMPENSATION COMMITTEE MEMBERS |            |     |        |        |                 |  |  |  |  |  |
|--------------------------------|------------|-----|--------|--------|-----------------|--|--|--|--|--|
| Director                       | Membership | Age | Gender | Tenure | Independence    |  |  |  |  |  |
| Mark J. Brooks                 | Chairman   | 45  | Male   | 14     | Outside Related |  |  |  |  |  |
| C. Thomas Smith                | Member     | 74  | Male   | 8      | Outside         |  |  |  |  |  |
| Thomas P. Cooper               | Member     | 68  | Male   | 5      | Outside         |  |  |  |  |  |
|                                |            |     |        |        |                 |  |  |  |  |  |
|                                |            |     |        |        |                 |  |  |  |  |  |
|                                |            |     |        |        |                 |  |  |  |  |  |