

GENERAL DYNAMICS

GENERAL DYNAMICS CORPORATION

PLANNING AND BUSINESS DEVELOPMENT COMMITTEE

Charter

1. *Purpose.* The Planning and Business Development Committee (the “Committee”) of the Board of Directors (the “Board”) assists the Board in reviewing and assessing the Corporation’s business plans and business development activities, including major new program thrusts, enabling technology, and international and government relations activities as they support the Corporation’s business plans and the conduct of business development activities.
2. *Status and Membership.* The Committee will consist of at least three members of the Board. Members of the Committee will be appointed (and may be removed) by the Board, and will serve in accordance with the By-Laws of the Corporation. The Committee will recommend to the Board, and the Board will designate, the Chair of the Committee.
3. *Meetings.* The Committee will meet as often as it determines is appropriate to carry out its responsibilities. The Chair of the Committee, in consultation with the other Committee members, will determine the frequency and length of the meetings and will set agendas consistent with this charter.
4. *Authority and Responsibilities.* In furtherance of the Committee’s purpose, and in addition to any other responsibilities which may be properly assigned by the Board, the Committee will periodically review and monitor:
 - (a) Significant domestic initiatives and programs being considered or pursued by the Corporation;
 - (b) Significant international initiatives and programs being considered or pursued by the Corporation;
 - (c) Issues and programs with the potential to impact the Corporation’s general business plans and strategies for domestic and international operations;
 - (d) Technology and development plans to leverage and grow business in existing markets, and extend current capabilities into new markets;
 - (e) The Corporation’s international consultant/representative policies and compensation practices;
 - (f) Government relations activities which support the Corporation’s approved business plans and strategies;

- (g) Pending and anticipated legislation which may affect the Corporation's business plans and strategies and the sale for export of the Corporation's domestic products; and
 - (h) The Corporation's assessment of the business marketplace as it affects established and evolving business plans and strategies.
5. *Committee Resources.* The Committee may obtain advice and assistance from such internal and external advisors as it deems appropriate in connection with the discharge of its duties. The Committee will have authority to determine and approve related fees and retention terms for any such advisors, who will be compensated by the Corporation.
 6. *Delegation.* To the extent not otherwise inconsistent with its obligations and responsibilities, the Committee may form subcommittees and delegate authority hereunder as it deems appropriate to such subcommittees or to trustees, investment managers or management, which delegation may in turn authorize the delegee to further delegate to other appropriate persons or entities consistent with applicable law.
 7. *Self-Evaluation.* The Committee will conduct such self-evaluations as it deems appropriate, including to satisfy any applicable legal or regulatory requirements.
 8. *Reporting to the Board.* The Committee will report to the Board as it deems appropriate, and as the Board may request.
 9. *Other Activities.* The Committee will perform such other activities consistent with this charter, the Corporation's By-Laws, governing law and such other requirements applicable to the Corporation as the Committee or the Board deem necessary or appropriate.
 10. *Committee Charter.* The Committee will periodically review this charter and will recommend any changes to the Board as the Committee deems appropriate, including to satisfy any applicable legal or regulatory requirements. A copy of this charter will be made available on the Corporation's website at www.generaldynamics.com.

Effective: October 1, 2003